

**TB Communications-IT Committee**  
**IT Cost Comparison: Current & Recommended Systems**  
**Communications and Other IT Components and Reoccurring Costs**

Components	Current System	Clubessential	Jonas Encore
<b>1 Communications</b> VR Cable / Internet Bulk Account Owners Clubhouse Cable/Internet <b>Total</b>	<b>Comcast</b>  \$1,449,764      \$120,814  <b>\$1,449,764      \$120,814</b>	<b>Comcast</b> <b>Currently Being Negotiated</b> <b>We are also accepting bids from other</b> <b>Communications companies</b>	
<b>2 Computer Supplies</b> Restaurants Admin Tennis Fitness <b>Total</b>	<b>IBS/ Client Server</b>  \$2,635      \$220 \$2,130      \$178 \$1,258      \$105 <b>\$6,023      \$502</b>	<i>about the same</i> <i>about the same</i> <i>about the same</i>	<i>about the same</i> <i>about the same</i> <i>about the same</i>
<b>3 Computer Support</b> Restaurant Admin Tennis Fitness <b>Total</b>	<b>IBS/Client Server</b>  \$17,271      \$1,439 \$21,438      \$1,787 Included in Supplies Included in Supplies <b>\$38,710      \$3,226</b>	<i>expected to be much less</i> <i>expected to be much less</i> <i>expected to be much less</i> <i>expected to be much less</i>	<i>expected to be much less</i> <i>expected to be much less</i> <i>expected to be much less</i> <i>expected to be much less</i>
<b>4 Security</b> Front/Back Gate Time Keeper Cameras for Amenities <b>Total</b>	<b>Ramco</b> \$245,343      \$20,445 <b>GateKeeper</b> \$1,869      \$156  <b>\$247,212      \$20,601</b>	*Includes security staff pays too	
<b>Total Software:</b> <b>TB IT Grand Total:</b>	<b>\$30,720      \$2,560</b> <b>\$1,772,429      \$147,702.45</b>	*See Software Total	<b>TB Communications-IT Committee</b> <b>Heidie G. Hutchinson, Chair</b>