TB Communications-IT Committee
IT Cost Comparison: Current & Recommended Systems
POS & Accounting Sub-System(s)

Components		Current System			Clubessential			Jonas Encore		
		Software System	Annual Cost 2017	Monthly Cost	CE Software Sub-Sys	Annual Cost	Monthly Cost	Jonas Software Sub-Sys	Annual Cost	Monthly Cost
1	**POS (F&B)**	IBS			POS/Acct			POS/Acct		
	Clubhouse (9)		$9,332	$778	*Included*	*Included*	*Included*	*Included*	*Included*	*Included*
	VR (5)		$3,889	$324	*Included*	*Included*	*Included*	*Included*	*Included*	*Included*
	Snack Shop		$778	$65	*Included*	*Included*	*Included*	*Included*	*Included*	*Included*
2	**POS (Retail)**	IBS			POS/Acct			POS/Acct		
	Tennis Shop (1)		$778	$65	*Included*	*Included*	*Included*	*Included*	*Included*	*Included*
	Fitness (1)		$778	$65	*Included*	*Included*	*Included*	*Included*	*Included*	*Included*
3	**Club Mang. System**	TOPS	$0		POS/Acct			POS/Acct		
	Mass Mailing		Included in ICON Service		*Included*	*Included*	*Included*	*Included*	*Included*	
	HOA Payment		Included in ICON Service		*Included*	*Included*	*Included*	*Included*	*Included*	
4	**Accounting**	StrongRoom			POS/Acct			POS/Acct		
	AR		Included in ICON Service		*Included*	*Included*	*Included*	*Included*	*Included*	*Included*
	AP		Included in ICON Service		*Included*	*Included*	*Included*	*Included*	*Included*	*Included*
	Pre Auth. Pay		Included in ICON Service		*Included*	*Included*	*Included*	*Included*	*Included*	*Included*
	General Ledger		Included in ICON Service		*Included*	*Included*	*Included*	*Included*	*Included*	*Included*
	Payroll		Included in ICON Service		*Included*	*Included*	*Included*	*Included*	*Included*	*Included*
	Electronic time card				*Included*	*Included*	*Included*	*Included*	*Included*	*Included*
	Total POS/Acct/CM		**$15,555**	**$1,296**		**$10,080**	**$840**		**$12,500**	**$1,042**
	Servers Type	**Local**	$3,600	$300	**Cloud**	*Included*	*Included*	**Cloud**	$1,620	$135
	Total POS & Acct & Servers		**$19,155**	**$1,596**		**$10,080**	**$840**		**$14,120**	**$1,177**

CE One Time Cost		Jonas Encore One-time Cost	
Setup & Training	**Hardware for 20 Nodes**	**Setup & Training**	**Hardware for 20 Nodes**
$20,400	**$25,000 to &28,000**	**$55,536**	**$25,000 to &28,000**
		Includes both the POS/Acct & Web sub-systems	

TB Communications-IT Committee
Heidie G. Hutchinson, Chair