

TB Communications-IT Committee
IT Cost Comparison: Current & Recommended Systems
POS & Accounting Sub-System(s)

Components	Current System			Clubessential			Jonas Encore		
	Software System	Annual Cost 2017	Monthly Cost	CE Software Sub-Sys	Annual Cost	Monthly Cost	Jonas Software Sub-Sys	Annual Cost	Monthly Cost
1 POS (F&B)	IBS			POS/Acct			POS/Acct		
Clubhouse (9)		\$9,332	\$778	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
VR (5)		\$3,889	\$324	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
Snack Shop		\$778	\$65	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
2 POS (Retail)	IBS			POS/Acct			POS/Acct		
Tennis Shop (1)		\$778	\$65	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
Fitness (1)		\$778	\$65	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
3 Club Mang. System	TOPS	\$0		POS/Acct			POS/Acct		
Mass Mailing		Included in ICON Service		<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	
HOA Payment		Included in ICON Service		<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	
4 Accounting	StrongRoom			POS/Acct			POS/Acct		
AR		Included in ICON Service		<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
AP		Included in ICON Service		<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
Pre Auth. Pay		Included in ICON Service		<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
General Ledger		Included in ICON Service		<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
Payroll		Included in ICON Service		<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
Electronic time card				<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
Total POS/Acct/CM		\$15,555	\$1,296		\$10,080	\$840		\$12,500	\$1,042
Servers Type	Local	\$3,600	\$300	Cloud	<i>Included</i>	<i>Included</i>	Cloud	\$1,620	\$135
Total POS & Acct & Servers		\$19,155	\$1,596		\$10,080	\$840		\$14,120	\$1,177
				CE One Time Cost			Jonas Encore One-time Cost		
				Setup & Training	Hardware for 20 Nodes		Setup & Training	Hardware for 20 Nodes	
				\$20,400	\$25,000 to &28,000		\$55,536	\$25,000 to &28,000	
				Includes both the POS/Acct & Web sub-systems					

TB Communications-IT Committee
IT Cost Comparison: Current & Recommended Systems
Web, Email, Mobile Sub-System(s)

Components	Current System			Clubessential			Jonas Encore		
	Software System	Annual Cost 2017	Monthly Cost	CE Software Sub-Sys	Annual Cost	Monthly Cost	Jonas Software Sub-Sys	Annual Cost	Monthly Cost
1 Websites				Web			Web		
Master HOA	Cybergolf	\$1,800	\$150	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
Golf	ClubEssential	\$3,300	\$275	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
2 Booking/Reserve				Web			Web		
Chelsea Tee Time	Chelsea	N/A		<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
Tennis Court	Salix	\$1,200	\$100	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
Restaurant	Yelp	\$3,240	\$270	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
Pickle ball				<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
3 Schedule Classes				Web			Web		
Golf	Manual			<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
Tennis	Manual			<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
Fitness	Manual			<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>	<i>Included</i>
4 Email				Web			Web		
Management/Board	ITS	\$2,025	\$169	<i>Included</i>	<i>Included</i>		<i>Included</i>	<i>Included</i>	<i>Included</i>
Members	N/A			<i>Included</i>	<i>Included</i>		<i>Included</i>	<i>Included</i>	<i>Included</i>
5 Mobile Apps	N/A			Mobile	<i>Included</i>		Mobile	<i>Included</i>	<i>Included</i>
All Servers Type	Cloud			Cloud			Cloud		
Total Web/Mobile		\$11,565	\$964		\$18,300	\$1,525		\$9,100	\$758
				CE One Time Cost Setup & Training \$14,375			Jonas Encore One-time Cost One Time Cost		

TB Communications-IT Committee							
IT Cost Comparison: Current & Recommended Systems							
Totals: POS, Acct, Web							
Components	Current System		Clubessential		Jonas Encore		
	Annual Cost 2017	Monthly Cost	Annual Cost	Monthly Cost	Annual Cost	Monthly Cost	
Total POS & Acct & Servers	\$19,155	\$1,596	\$10,080	\$840	\$14,120	\$1,177	
Total Web, Email, Mobile	\$11,565	\$964	\$18,300	\$1,525	\$9,100	\$758	
Total All software & Service	\$30,720	\$2,560	\$28,380	\$2,365	\$23,220	\$1,935	

TB Communications-IT Committee							
IT Cost Comparison: Current & Recommended Systems							
Communications and Other IT Components and Reoccurring Costs							
Components	Current System		Clubessential		Jonas Encore		
1 Communications	Comcast		Comcast		Currently Being Negotiated We are also accepting bids from other Communications companies		
VR Cable / Internet							
Bulk Account Owners	\$1,449,764	\$120,814					
Clubhouse Cable/Internet							
Total	\$1,449,764	\$120,814					
2 Computer Supplies	IBS/ Client Server						
Restaurants							
Admin	\$2,635	\$220	<i>about the same</i>	<i>about the same</i>	<i>about the same</i>	<i>about the same</i>	
Tennis	\$2,130	\$178	<i>about the same</i>	<i>about the same</i>	<i>about the same</i>	<i>about the same</i>	
Fitness	\$1,258	\$105	<i>about the same</i>	<i>about the same</i>	<i>about the same</i>	<i>about the same</i>	
Total	\$6,023	\$502					
3 Computer Support	IBS/Client Server						
Restaurant	\$17,271	\$1,439	<i>expected to be much less</i>	<i>expected to be much less</i>	<i>expected to be much less</i>	<i>expected to be much less</i>	
Admin	\$21,438	\$1,787	<i>expected to be much less</i>	<i>expected to be much less</i>	<i>expected to be much less</i>	<i>expected to be much less</i>	
Tennis	Included in Supplies		<i>expected to be much less</i>	<i>expected to be much less</i>	<i>expected to be much less</i>	<i>expected to be much less</i>	
Fitness	Included in Supplies		<i>expected to be much less</i>	<i>expected to be much less</i>	<i>expected to be much less</i>	<i>expected to be much less</i>	
Total	\$38,710	\$3,226					
4 Security							
Front/Back Gate	Ramco	\$245,343	\$20,445	*Includes security staff pays too			
Time Keeper	GateKeeper	\$1,869	\$156				
Cameras for Amenities							
Total		\$247,212	\$20,601				
Total Software:	\$30,720	\$2,560	*See Software above		TB Communications-IT Committee		
TB IT Grand Total:	\$1,772,429	\$147,702.45			Heidie G. Hutchinson, Chair		

